

STREET SMART PHONE & SEARCH CAMPAIGN

Be Proactive:

Set Daily Goals and complete 10 calls per day minimum.

3-5 Face-to-Face meetings per week

1 or more learning activities per week

Put First Things First:

Be one of 25% focusing on 75% of openings that are not advertised.

3-4 hours of networking, phoning and learning from other people.

Remember:

FACE, FIRST; VOICE, SECOND; AND INTERNET/PAPER THIRD

Are you in the Game?

	<u>Low</u>	<u>Medium</u>	<u>High</u>
Phone calls per day	5 or less	5-10	10 or more
Face to Face Meetings/week	1-2	3-5	5 or more
Referrals from Meetings	0-1	3	5 or more
Professional Assn meetings/month	1	2	3 or more
Ad/Internet responses/wk	2 or less	3	4 or more
Search firms/wk	1 or less	2	3 or more
Marketing letters/emails	1-2	3-5	5 or more
Other contacts			

Let us know how you are doing? Please send me email when you get offer and/or have landed?

Every success and best wishes on your career endeavors.

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RIGHT
MANAGEMENT CONSULTANTS

Interested in Networking with Candidates in Southern California?

**Coming soon... RMC Southern
California Online Networking Group.**

- **Calendar of Events in So Cal**
- **Post Job Leads**
- **Chat board**
- **Post Articles**
- **Share Opportunities & Leads**

Throughout May 2002, your local Right Office will be providing you with the information necessary to become a member of our online networking group.

This information will be distributed in Networking Meetings.

Please call to RSVP for all Networking Meetings.

Irvine Networking Meetings 949.222.4000: May 16 & May 30, 1:00-3:00pm

Pasadena Networking Meetings 626.577.4448: May 23 1:00-3:00pm

San Bernardino Networking Meetings 909-386-1000: May 15, 10:30am-12:00pm

San Diego Networking Meetings 858-587-8084: May 21, 1:00-3:00pm

West Los Angeles Networking Meetings 310.670.5700: May 29, 1:00-3:00pm

Woodland Hills 818.347.4448: Net Search, May 21, 1:00-2:30pm & May 28, 1:00-2:30pm